

# Commercial Lines Coverage Specialist (CLCS) Designation Program

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The Hartford School of Insurance is proud to announce the National Underwriter Company CLCS Designation. Created with the learning needs of new insurance producers, agents, managers, CSRs and corporate staff in mind, the CLCS is the most complete professional learning program available for industry professionals seeking to master the subject of commercial lines coverage.

Students completing the CLCS program have demonstrated extensive knowledge in a critical functional area of property and casualty insurance practice—insurance policy coverage—and will have applied that knowledge in real-life case study exercises.

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***What does that mean to Hartford School of Insurance Students?***

The Hartford School of Insurance has been granted the authority by the National Underwriter Company to confer the CLCS designation to participants upon successful completion of the Commercial Lines New Producer and CSR Programs.

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***What are the benefits of the CLCS designation?***

Holders of the CLCS designation enjoy the following benefits:

- Industry recognition for advanced knowledge and career professionalism
  - Membership in the Coverage Specialist Council, an elite group of industry professionals offering exclusive networking and access to additional professional development resources
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***How do students obtain the designation through The Hartford School of Insurance***

The CLCS designation is a two-phased program. Students who attend either the Commercial Lines New Producer Program or Commercial Lines CSR Program where the National Underwriter material was utilized within Phase I are eligible for the CLCS designation. The designation is awarded to students who subsequently complete the Phase II components of the Program with a grade of 70% or better on each exam. Students who do not meet the requirements may pursue the designation directly through The National Underwriter Company.

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