

## COMMERCIAL LINES COVERAGE SPECIALIST (CLCS) DESIGNATION

Hartford School of Insurance is proud to announce the National Underwriter Company CLCS Designation. Created with the learning needs of insurance producers, agents, managers, CSRs and corporate staff in mind, Hartford School of Insurance's Commercial Lines Schools combined with the CLCS designation curriculum are complete professional learning programs available for industry professionals seeking to master the subject of commercial lines coverage.



Students earning the CLCS designation have demonstrated extensive knowledge in a critical functional area of property and casualty insurance practice policy coverage and will have applied that knowledge in real-life case study exercises.

### *WHAT DOES THAT MEAN TO HARTFORD SCHOOL OF INSURANCE STUDENTS?*

Hartford School of Insurance has been granted the authority by the National Underwriter Company to confer the CLCS designation to participants upon successful completion of the Commercial Lines Producer School, Commercial Lines CSR School and Virtual Commercial Lines School.

### *WHAT ARE THE BENEFITS OF THE CLCS DESIGNATION?*

Holders of the CLCS designation have demonstrated advanced coverage expertise and career professionalism, resulting in both industry and peer recognition for advanced knowledge in commercial lines coverage areas.

### *HOW DO STUDENTS OBTAIN THE DESIGNATION THROUGH HARTFORD SCHOOL OF INSURANCE?*

The CLCS designation is a two-phased program. Students who attend the Commercial Lines Producer School, Commercial Lines CSR/Account Manager School, or Virtual Commercial Lines School where the National Underwriter material was utilized within Phase I are eligible for the CLCS designation. The designation is awarded to students who subsequently complete the Phase II components of the Program with a grade of 70% or better on each exam. Students who do not meet the requirements may pursue the designation directly through The National Underwriter Company.

**For questions, contact us at:**